

2023 CONFERENCE AGENDA

THURSDAY, JULY 6

7:00 AM Golf Tournament Registration 8:15 AM Shotgun Tee Time Start 8:15 am - 12:30 pm On Course Lunch *Sponsored By Continental On Course Beverage Cart *Sponsored By Reynolds & Reynolds 2:00 pm - 5:00 pm Vendor Fair Sneak Peak - Sebastian J 2:00 pm - 5:30 pm Registration Desk Open *Sponsored By ATD & TIREHUB - Sebastian Registration 2:00 pm - 6:00 pm Ted Ings - Red Carpet Popup Event - Sebastian J Foyer 6:00 pm - 7:00 pm Vendor Fair Sneak Peak/Welcome Cocktail Reception * Sponsored By Reladyne 7:00 pm - 10:00 pm Annual Fred Jones Dinner & W.L. Brewer Scholarship Golf Awards - Sebastian L3 **Sponsored By Fred Jones**

FRIDAY, JULY 7

7:00 am - 10:00 am	Vendors resume set-up for Trade Show - Sebastian J
7:00 am - 7:45 am	Registration Desk Open Sponsored By ATD & TIREHUB - Sebastian Registration
7:00 am - 12:45 pm	Dealer Meeting Sebastian I 1/2

Call to Order, Welcome Remarks and Introduction –

Ted Ings & Kara Delaine

Employee Experience to Fuel Customer Experience - Chris Saraceno

Ford Pro - Tim Baughman

Tech Recruitment thru FACT & ASSET -

Paul Garcia and Fay Watts, Derrick Montanez, Katie Hunter, Ronda Thacker, Eduardo

Tautiva, Sharon Walker, Jose Sandoval, Azan Edoo

BREAK - *Sponsored By US AutoForce

CustomHer Experience - Katie Mares

Employee & Customer Engagement and Retention - John Traver

The Future of Service Techs - Training & Development - Mark Michalski, Mike Courteau, Ken Barnes, Sharon Walker

Warranty Transformation - Shawn Alexander, Dealer Advocacy Manager

Customer Experience Drives Digital Transformation - Navigating the Challenges and

Opportunities

Owen Moon, Nick Fullenkamp, Sharon Eidenberg, David Boyle, John Traver

The Future of EV Maintenance and Repairs -

Ron Overs, Ryan Murphy, David Boyle, Patrick Regan

Closing Remarks – Ed Roberts, President

12:45 pm – 4:00 pm Trade Fair and Luncheon *Sponsored By Rotunda - Sebastian J

Prizes will be given away throughout the event with the Grand Prize at the end of the

event. Attendees must be present to win the prizes.

5:00 pm - 6:00 pm
6:00 pm - 7:00 pm
THANK YOU FROM OPSC TO OUR SPONSORS Suwannee 11/12
Cocktail Hour *Sponsored By AWN, Inc - Panzacola East Foyer

6:00 pm – 7:00 pm Katie Mares - CustomHer Experience Book Signing

7:00 pm - 8:00 pm Banquet Dinner - **Panzacola H**

8:00 pm – 11:00 pm Clint Pulver & Scholarship Presentation *Sponsored By QB Business Solutions

Come Dressed to Impress

Who is your Hero, Dress like your Hero. Fictional or Non-Fictional

SATURDAY, JULY 8

7:00 am – 8:00 am	Board Meeting (Board Members Only) - Suwannee 21
8:00 am – 8:30 am	Breakfast *Sponsored By Continental Sebastian I1
8:15 am – 8:30 am	Opening Remarks – Ed Roberts, President
	Paul Garcia
45 mins 15min recap	Reynolds & Reynolds
45 mins 15min recap	QB Business Solutions
45 mins 15min recap	Ford ATW
45 mins 15min recap	TRAXTION
45 mins 15min recap	Shawn Alexander - Warranty Dashboard
46 mins 15min recap	Tech Recruitment & Development thru FACT & ASSET
10:45am-11:00am	Closing Statements Ed Roberts